



To comply with the product training requirements in states that have adopted the revised NAIC Suitability in Annuity Transactions Model Regulation, New York Life (NYL) has been providing URL links to annuity product training presentations on a platform called Brainshark.

Please note that effective September 26th, New York Life's annuity product training will be available on RegEd, a leader in the training industry. We have taken this action to make it easier for your representatives to access and track required annuity product training.

To gain access to the NYL annuity product training, representatives must go to RegEd's ATP web site (<https://secure.reged.com/TrainingPlatform/>) and register if they haven't registered before. Upon registering, most representatives will have immediate access to New York Life's annuity product training courses. If New York Life's annuity product training is not shown on the list of product training requirements, the representative should call the New York Life Sales Desk (888- 474-7725). The Sales Desk will provide a Product Code that the representative can use to gain access to our product training on the RegEd website.

Please make the attached New York Life instructions available to representatives doing business in states that have adopted the revised NAIC Model Regulation (states are listed below). These instructions contain the Web site URL link and the RegEd "Getting Started Guide."

In order to provide ample time to communicate this change to your representatives, the training on Brainshark will continue to be available through the end of October.

Please contact the New York Life Sales Desk at 888-474-7725 with any questions.

Effective Dates for Annuity Product Specific Training Requirements

States Adopting revised NAIC Suitability Model	Effective Date
Iowa	1/1/2011
Colorado	4/1/2011
Wisconsin	5/1/2011
Rhode Island	6/1/2011
District of Columbia	6/24/2011
New York	6/30/2011*
Ohio	7/1/2011
Oregon	7/1/2011
West Virginia	7/1/2011
North Dakota	8/1/2011
Texas – if licensed on or after 9/1/11	9/1/2011
Texas – if licensed prior to 9/1/11	3/1/2012
South Carolina	9/25/2011
Maryland	11/1/2011
Hawaii	1/1/2012
Kentucky	1/1/2012
Indiana	1/1/2012

* In New York, product training must be completed prior to completing and submitting the Regulation 60 paperwork.

Accessing New York Life Annuity Product Training on RegEd

Please follow these procedures:

1. Click on this URL link <https://secure.reged.com/TrainingPlatform> which will bring you to the RegEd Annuity Training Platform (ATP) home page. If the link is not active, please copy and paste this address in your internet browser.
2. If you have never registered in RegEd, select “Sign Up” in top right corner of the site and complete the registration form. The registration page must be filled out in order to identify the training requirements that are applicable to you. Be sure to list all jurisdictions that you do business in. Once you complete the registration page, click on the “I accept the terms of service” box at the bottom of the screen to continue.
3. Now that registration is complete, the left side bar has the training choices. Click on “Producer Status” which will show the State annuity general training courses and carrier specific annuity product training at the bottom of the screen.
4. Most producers of New York Life annuities will have immediate access to the product training courses upon registering. If New York Life is not listed in the “Carrier Specific Product Training” section, you will need to call our Sales Desk at 888- 694-7788. You will be given a product code which will give you immediate access to that product’s training course. Just click on the “Enter Product Code” selection on the left navigation bar. Within 24 hours of using the product code, you will be given access to all other NYL training courses.
5. To view and track your training completions to date, click on the “My Courses” selection where you will find your course training history.

Support and Contacts

- For instructions with screen shots, please refer to the attached RegEd “Getting Started Guide”.



RegEd
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- If you need assistance with NYL’s product training, please call the NYL Sales Desk at 888-694-7788.
- For assistance with issues related to the RegEd web site, please call the RegEd Customer Service Unit at 800 334-8322.